Tappan Zee Constructors
Design-Build

• The Design-Build Process is different than Design-Bid-Build.
• Bidders turned in designs at 30 percent complete.
• Tappan Zee Constructors is currently in the process of completing final design and has approximately one year to complete design.
• As design/schedule is finalized, opportunities will become available and posted through the Tappan Zee Constructors, LLC Website.
Where We Are Going

- April 2013 Test Borings in River
- May 2013 Staging Areas Established
- June 2013 Test Pilings Installed
- August 2013 Dredging Begins
- 2016 First New Span Opens
- 2018 New NY Bridge Complete
Where We Are Now

Tappan Zee Constructors has recently moved into our new office at 555 White Plains Road, Tarrytown.

- Establishing our business
- Mobilizing our staff (Approximately 200)
- Ramping up our Design Team
- Beginning the procurement process
- Mobilizing our equipment fleet
Areas Of Opportunity

- Staff Augmentation
- Subcontracting
- Material Supply
- Hospitality
Tappan Zee Constructors will have job opportunities available in the following categories over the span of the project:

- Administrative
- Construction (trades)
- Contracts and Procurement
- Engineering
- Finance and Accounting
- Information Technology
- Payroll and Human Resources
- Safety and Environmental
- Scheduling and Project Controls
Registration Process

Tappan Zee Constructors, LLC will need to find you.

- Learn about the Project
- Register in the system
- Utilize Tappan Zee Constructors, LLC website
- Utilize Department of Labor Resources
- DBE registration
- Get Prequalified for the work
Procurement Process

Tappan Zee Constructors, LLC wants the best.

- Packages are created
- Prequalification process is initiated
- Request for Proposals are sent out
- Bids are received and reviewed
- A selection is made with regard to the best qualified
- Could be multiple contractors
- Contracts are awarded
- Work commences
In order to be successful firms will need to be Prequalified for their specialty.

The Prequalification Process is based on each firm’s safety record, financial stability, past performance, and their ability to perform the work and meet the schedule.

TZC, LLC will prompt all registered firms to prequalify as packages become available to bid.

TZC, LLC will send bid information to all of the prequalified firms to bid the work.
Register for Business Opportunities

Website: [http://www.tappanzeeconstructors.com](http://www.tappanzeeconstructors.com)

Complete the form and check back for opportunities.
Email: [jobs@tzc-llc.com](mailto:jobs@tzc-llc.com)
Business Opportunities

For more information contact:

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Website: http://www.tappanzeeconstructors.com
THE NEW NY BRIDGE
TAPPAN ZEE CONSTRUCTORS, LLC

DBE Opportunities
DBE vs. MWBE Certification

- DBE (Disadvantaged Business Enterprise) Certification is Required for Federally Funded Projects in accordance with the Code of Federal Regulations (49 CFR 26)

- M/WBE (Minority Women owned Business Enterprises) Certification is Required on State Funded Project in accordance with the Article 15-A
What Does Design-Build mean for DBE?

- DBE Goal 10% (Federal-Aid Project)
- DBE will have approximately $400 million of contracting opportunities
- In accordance with the race-neutral policy:
  - The utilization of certified M/WBE, Small and Veteran Owned businesses is strongly encouraged.
  - M/WBE, Small and Veteran Owned businesses should apply for DBE certification for dual association.
The DBE Plan:

- Identifies specific economically-feasible work units to be performed by DBEs over the course of the Project
- Describes the outreach efforts to meet the Project’s DBE goals
- Includes a system of reporting that will document attainment of the DBE participation schedule, achievement of the Project’s DBE goal and compliance with applicable Governmental Rules
- Includes an affirmation regarding the Proposer’s intention to use good faith efforts to achieve the Project’s DBE participation goal
Commercially Useful Function

- A DBE is considered to perform a Commercially Useful Function (CUF) when the firm is responsible for the execution of a distinct element of work on a contract and carries out its responsibilities by actually performing, managing, and supervising the work. [49 CFR 26.55(c)]
DBE Program Objectives

- Ensure Non-Discrimination
- Create Level Playing Field
- Remove Barriers to DBEs
- Only Eligible Firms Towards Goal
- Promote Business Relationships to Work with Primes
- Develop Firms to be Successful and Compete Outside of Program
DBE Goal on Design-Build

- **DBE Goal Based Upon:**
  - Work Types Available to be Subcontracted
  - DBEs Available to Perform Those Types of Work
  - Value of Potential DBE Work/Contract Value

- **DBE Utilization on Design-Build:**
  - Design-Builder’s Approach May be Different
  - Contract Doesn’t Mandate What Work is for DBEs
  - Design-Builders Must Perform/Document a Bonafide Effort to Meet Goal
Design-Build Affects on DBE

- **Federal Regulations:**
  - Same Requirements for Standard Design-Bid-Build, as for Design-Build
  - Similar Technique for Calculation of DBE Goal
  - Goal Based on Contract Value – Not Construction Value

- **Compliance Oversight:**
  - TZ Constructors is Required to Administer Own Compliance
  - Contract will Utilize NYSDOT’s EBO Civil Rights Reporting
  - Good Faith Effort Continues Over Life of Contract
  - NYSTA with Assistance from FHWA and NYSDOT will Ensure Compliance Oversight
Equal Employment Opportunity (EEO) Goals

- Construction Workforce Goals
  - Minority Goal: 22.6%
  - Female Goal: 6.9%

- The goals are a percentage of the total hours worked
THE NEW NY BRIDGE
TAPPAN ZEE CONSTRUCTORS, LLC

Thank You

Larry Norville, CCO, NYSTA
NYSDOL SUPPORTS BUSINESSES INVOLVED IN THE NEW NY BRIDGE
NYSDOL supports all businesses related to the project.
Need more talent? NYSDOL can help.
RECRUITMENT SERVICES

- Customized Recruitments
- No Cost Job Posting
- Talent Analysis
- Career Fairs
"Our company needed to find talented and skilled workers and that’s just what we found using Jobs Express to find David Smith. We hired Mr. Smith and he has learned new skills and has done an excellent job.

I encourage any employer to find their next worker using Jobs Express."

Lewis Carinci
Human Resource Director
Hartman Enterprises in Oneida
“I would like to take this time to let you know just how beneficial we have found it to list our job openings with the job bank. We have been able to hire several new employees through the job bank and I continue to receive resumes from job seekers on a regular basis.”

Bev Cole
KTECHnologies Buffalo
Sometimes you just have to look at things differently.

skills matching & referral technology

You may have the skills for a job that you have not considered. You can open the door to more opportunities by matching your skills to new kinds of job openings—jobs that key word searches won’t find.

Talent Analysis
Targeted Career Fairs
DOL Recruitment Value to Business

Staff-Assisted Recruitment:
Valued up to $12,000

Customized Job Fairs:
Valued up to $20,000

Job Postings:
Valued up to $6,000 per year
HIRING INCENTIVES

• Training Programs
  - On-the-Job Training (OJT)
  - Consolidated Funding Application
  - Apprenticeship

• Tax Credits
• Federal Bonding
IN NEED OF BUSINESS TECHNICAL ASSISTANCE?

NYSDOL CAN HELP.
HR CONSULTATION

Job Description Development
Skills Gap Analysis
Basic Labor Law Guidance/Referral
NYSDOL provides access to critical data to make informed business decisions.
DBE & MWBE Certification Assistance
We are an advocate for the needs of business, a conduit of information, and a partner in resolving business concerns.
QUESTIONS CAN BE DIRECTED TO THE TAPPAN ZEE TEAM:

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