

Tappan Zee Constructors

Business to Business

April 2013



Building The New NY Bridge

Tappan Zee Constructors



FLUOR

GRANITE



American
Bridge

TRAYLOR
TRAYLOR BROS., INC.

HDR

**BUCKLAND
& TAYLOR** LTD.
Bridge Engineering

URS

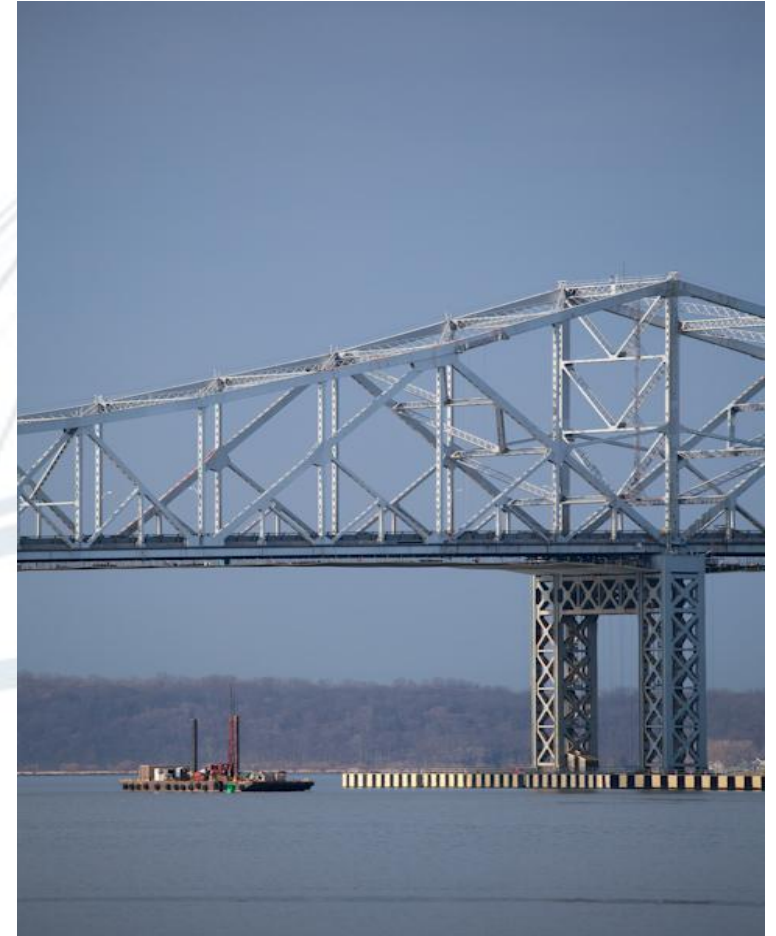


Design-Build

- The Design-Build Process is different than Design-Bid-Build.
- Bidders turned in designs at 30 percent complete.
- Tappan Zee Constructors is currently in the process of completing final design and has approximately one year to complete design.
- As design/schedule is finalized, opportunities will become available and posted through the Tappan Zee Constructors, LLC Website.

Where We Are Going

- April 2013 Test Borings in River
- May 2013 Staging Areas Established
- June 2013 Test Pilings Installed
- August 2013 Dredging Begins
- 2016 First New Span Opens
- 2018 New NY Bridge Complete



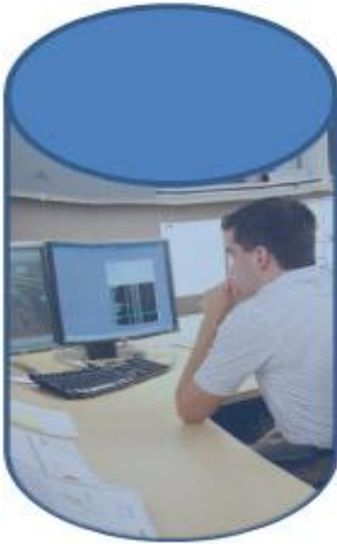
Where We Are Now

Tappan Zee Constructors has recently moved into our new office at 555 White Plains Road, Tarrytown.

- Establishing our business
- Mobilizing our staff (Approximately 200)
- Ramping up our Design Team
- Beginning the procurement process
- Mobilizing our equipment fleet



Areas Of Opportunity



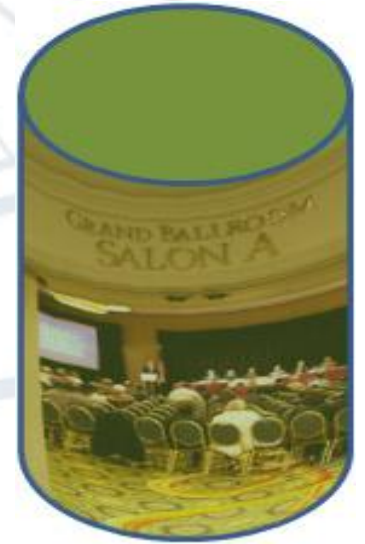
Staff Augmentation



Subcontracting



Material Supply



Hospitality

General Direct Hire Job Categories

Tappan Zee Constructors will have job opportunities available in the following categories over the span of the project:

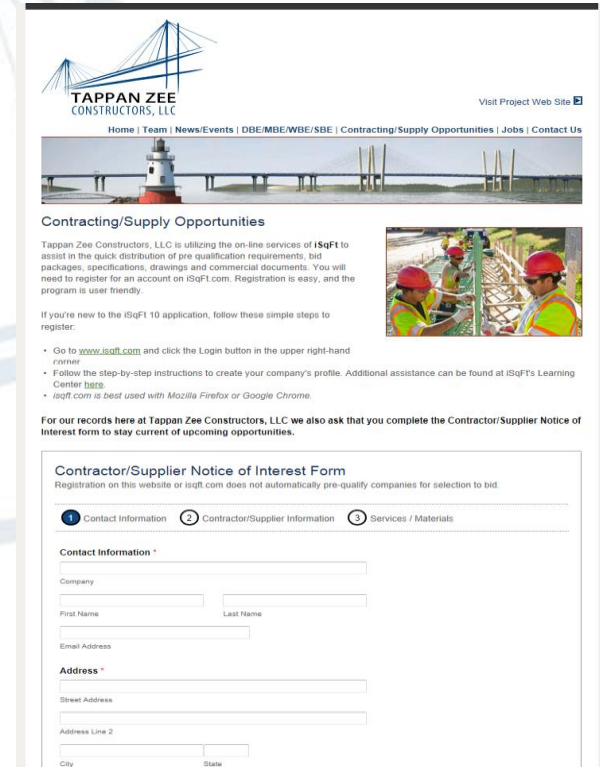
- Administrative
- Construction (trades)
- Contracts and Procurement
- Engineering
- Finance and Accounting
- Information Technology
- Payroll and Human Resources
- Safety and Environmental
- Scheduling and Project Controls



Registration Process

Tappan Zee Constructors, LLC will need to find you.

- Learn about the Project
- Register in the system
- Utilize Tappan Zee Constructors, LLC website
- Utilize Department of Labor Resources
- DBE registration
- Get Prequalified for the work



The screenshot displays the Tappan Zee Constructors, LLC website. At the top, the company logo is visible alongside navigation links: Home | Team | News/Events | DBE/MBE/WBE/SBE | Contracting/Supply Opportunities | Jobs | Contact Us. A banner image shows a bridge under construction. Below this, the 'Contracting/Supply Opportunities' section is highlighted, featuring a small image of construction workers and text explaining the use of iSgft for pre-qualification. A list of instructions for new users is provided, including visiting www.isgft.com and following step-by-step instructions. A note mentions that iSgft.com is best used with Mozilla Firefox or Google Chrome. At the bottom, a 'Contractor/Supplier Notice of Interest Form' is shown, with a progress bar indicating three steps: 1. Contact Information, 2. Contractor/Supplier Information, and 3. Services / Materials. The 'Contact Information' section includes fields for Company, First Name, Last Name, Email Address, Address (Street Address, Address Line 2), City, and State.

Procurement Process

Tappan Zee Constructors, LLC wants the best.

- Packages are created
- Prequalification process is initiated
- Request for Proposals are sent out
- Bids are received and reviewed
- A selection is made with regard to the best qualified
- Could be multiple contractors
- Contracts are awarded
- Work commences

Prequalification Process

- In order to be successful firms will need to be Prequalified for their specialty.
- The Prequalification Process is based on each firm's safety record, financial stability, past performance, and their ability to perform the work and meet the schedule.
- TZC, LLC will prompt all registered firms to prequalify as packages become available to bid.
- TZC, LLC will send bid information to all of the prequalified firms to bid the work.

Register for Business Opportunities

Website: <http://www.tappanzeeconstructors.com>



Complete the form and check back for opportunities.

Email: jobs@tzc-llc.com

Business Opportunities

For more information contact:

Carla Julian
Tappan Zee Constructors, LLC
Carla.Julian@tzc-llc.com
914-336-0938

Website: <http://www.tappanzeeconstructors.com>





THE NEW NY BRIDGE

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TAPPAN ZEE CONSTRUCTORS, LLC

DBE Opportunities



DBE vs. M/WBE Certification

- DBE (Disadvantaged Business Enterprise) Certification is Required for Federally Funded Projects in accordance with the Code of Federal Regulations (49 CFR 26)
- M/WBE (Minority Women owned Business Enterprises) Certification is Required on State Funded Project in accordance with the Article 15-A

What Does Design-Build mean for DBE?

- **DBE Goal 10% (Federal-Aid Project)**
- **DBE will have approximately \$400 million of contracting opportunities**
- **In accordance with the race-neutral policy:**
 - **The utilization of certified M/WBE, Small and Veteran Owned businesses is strongly encouraged.**
 - **M/WBE, Small and Veteran Owned businesses should apply for DBE certification for dual association.**

Tappan Zee Constructors DBE Plan

➤ The DBE Plan:

- Identifies specific economically-feasible work units to be performed by DBEs over the course of the Project
- Describes the outreach efforts to meet the Project's DBE goals
- Includes a system of reporting that will document attainment of the DBE participation schedule, achievement of the Project's DBE goal and compliance with applicable Governmental Rules
- Includes an affirmation regarding the Proposer's intention to use good faith efforts to achieve the Project's DBE participation goal

Commercially Useful Function

- A DBE is considered to perform a Commercially Useful Function (CUF) when the firm is responsible for the execution of a distinct element of work on a contract and carries out its responsibilities by actually performing, managing, and supervising the work. [49 CFR 26.55(c)]

DBE Program Objectives

- **Ensure Non-Discrimination**
- **Create Level Playing Field**
- **Remove Barriers to DBEs**
- **Only Eligible Firms Towards Goal**
- **Promote Business Relationships to Work with Primes**
- **Develop Firms to be Successful and Compete Outside of Program**

DBE Goal on Design-Build

➤ DBE Goal Based Upon:

- Work Types Available to be Subcontracted
- DBEs Available to Perform Those Types of Work
- Value of Potential DBE Work/Contract Value

➤ DBE Utilization on Design-Build:

- Design-Builder's Approach May be Different
- Contract Doesn't Mandate What Work is for DBEs
- Design-Builder Must Perform/Document a Bonafide Effort to Meet Goal

Design-Build Affects on DBE

➤ Federal Regulations:

- Same Requirements for Standard Design-Bid-Build, as for Design-Build
- Similar Technique for Calculation of DBE Goal
- Goal Based on Contract Value – Not Construction Value

➤ Compliance Oversight:

- TZ Constructors is Required to Administer Own Compliance
- Contract will Utilize NYSDOT's EBO Civil Rights Reporting
- Good Faith Effort Continues Over Life of Contract
- NYSTA with Assistance from FHWA and NYSDOT will Ensure Compliance Oversight

Equal Employment Opportunity (EEO) Goals

- **Construction Workforce Goals**
 - **Minority Goal: 22.6%**
 - **Female Goal: 6.9%**
- **The goals are a percentage of the total hours worked**

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TAPPAN ZEE CONSTRUCTORS, LLC

Thank You

Larry Norville, CCO, NYSTA





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NYS Thruway Authority

The New
Tappan Zee Constructors
NY
WORKS

for Business

NYS Department of Labor



KAREN COLEMAN

DEPUTY COMMISSIONER FOR WORKFORCE DEVELOPMENT
NEW YORK STATE DEPARTMENT OF LABOR



NYSDOL SUPPORTS BUSINESSES INVOLVED IN THE *NEW* NY BRIDGE



ABOUT THE NEW BRIDGE

Project Gallery

Visual Quality Panel Tower Options Presentation

Watch the Feb. 4, 2012 Community Meeting

WE WANT TO HEAR FROM YOU

CALL OUR HOTLINE at
1-855-TZBRIDGE
(1-855-892-7434)

SUBSCRIBE FOR NEWS UPDATES

JOBS AND CONTRACTING OPPORTUNITIES

The New Tappan Zee Bridge

Join the conversation

LATEST NEWS

April 17, 2013 -- New NY Bridge Business-To-Business Forums To Be Held In Westchester April 23 & Rockland April 24

April 12, 2013 -- Preconstruction Geotechnical Investigations Continue

A-Z Index | Translate

Search DOL

search Other Information

www.labor.ny.gov

Thank you for your interest in finding immediate employment opportunities.

NYSDOL Bridge

Visit Project Web Site

Home | Team | News/Events | DBE/MBE/WBE/SBE | Contracting/Supply Opportunities | Jobs | Contact Us

Building the New NY Bridge

Tappan Zee Constructors, consisting of industry leaders Fluor Enterprises, Inc., American Bridge Company, Granite Construction Northeast, Inc., and Traylor Bros., Inc., is pleased and honored to be selected as the design-build contractor for the New NY Bridge Project. In aggregate, the Tappan Zee Constructors team assembles the most comprehensive knowledge and experience in New York design-build execution. We have balanced this with HDR and other key consultants who have extensive knowledge of the Agency's requirements and organization, as well as the project stakeholders.

The key personnel we are assigning are some of the best in the industry with the most applicable experience for the Project. In addition, we have already established working relationships and familiarity of working with each other in the fast-paced design-build environment. Because we have already implemented key design/build procedures together for quality and safety, we will be ready to be

NEWS | EVENTS

Business to Business Fair
Tuesday, April 23 2:30 PM - 4:30 PM
Westchester Marriott
670 White Plains Rd
Tarrytown, NY 10591

Business to Business Fair
Wednesday, April 24 10:30 AM - 12:00 PM
Crowne Plaza
3 Executive Blvd
Suffern, NY 10901



**NYSDOL supports
all businesses
related to the project.**



**Recruitment Services
Hiring Incentives
Technical Assistance**



***Need more talent?* NYSDOL
can help.**

RECRUITMENT SERVICES

- Customized Recruitments
- No Cost Job Posting
- Talent Analysis
- Career Fairs





Customized Recruitments

*"Our company needed to find talented and skilled workers and that's just what we found using **Jobs Express** to find David Smith. We hired Mr. Smith and he has learned new skills and has done an excellent job.*

*I encourage any employer to find their next worker using **Jobs Express**."*

Lewis Carinci
Human Resource Director
Hartman Enterprises in Oneida

Jobs Express

Job Posting

You have been granted unlimited job postings to US



[Post a Job](#)

[Post a Job](#)

Search

You have been granted resume search access by



[Search Resumes](#)

Search resumes posted on US jobs by candidates in the US and Worldwide.



[Manage Resume Search Agents](#)

Create resume search agents, edit resume search schedule or view the results of existing agents.

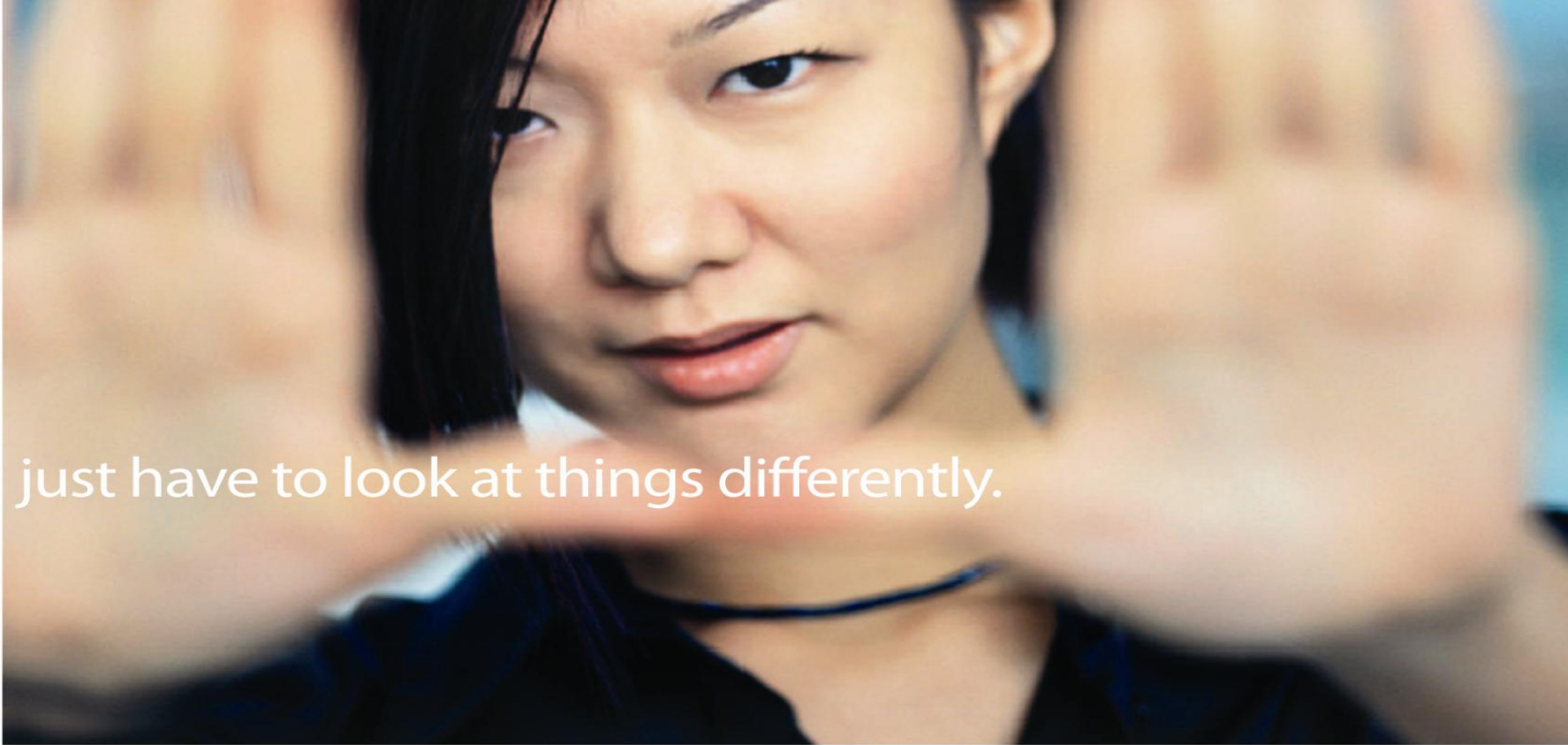
Manage Account

"I would like to take this time to let you know just how beneficial we have found it to list our job openings with the job bank. We have been able to hire several new employees through the job bank and I continue to receive resumes from job seekers on a regular basis."

Bev Cole

KTECHnologies Buffalo

Talent Bank



Sometimes you just have to look at things differently.



skills matching &
referral technology

You may have the skills for a job that you have not considered. You can open the door to more opportunities by matching your skills to new kinds of job openings—jobs that key word searches won't find.



Talent Analysis



Targeted Career Fairs

DOL Recruitment Value to Business

Staff-Assisted Recruitment:
Valued up to **\$12,000**

Customized Job Fairs:
Valued up to **\$20,000**

Job Postings:
Valued up to **\$6,000** per year

HIRING INCENTIVES

- **Training Programs**
 - **On-the-Job Training (OJT)**
 - **Consolidated Funding Application**
 - **Apprenticeship**
- **Tax Credits**
- **Federal Bonding**

**IN NEED OF BUSINESS
TECHNICAL ASSISTANCE?**

NYSDOL CAN HELP.

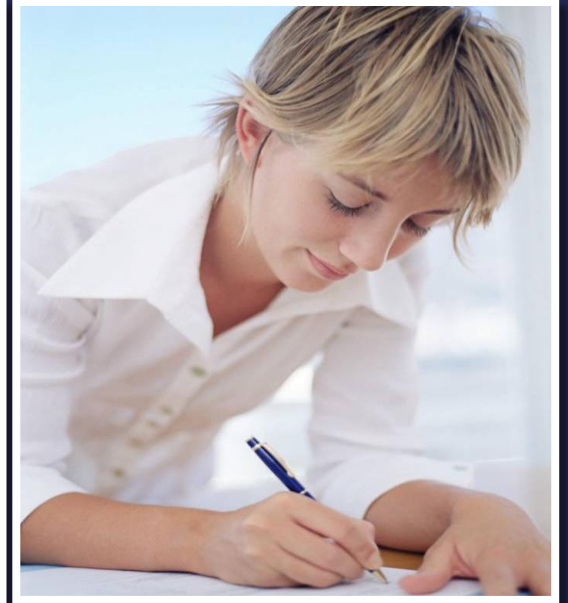
HR CONSULTATION



**Job Description Development
Skills Gap Analysis**

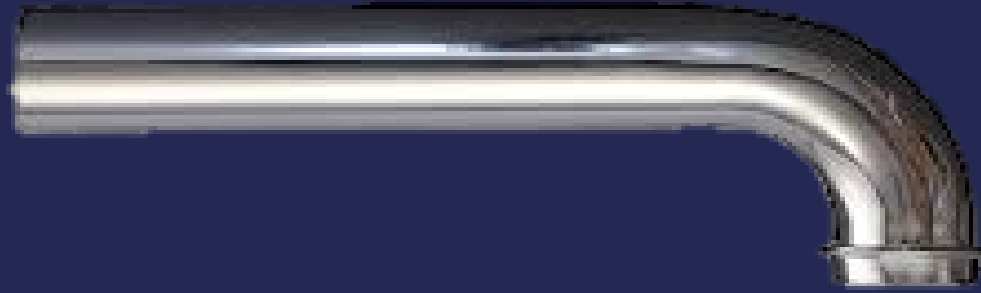
Basic Labor Law Guidance/Referral

**NYSDOL provides access to
critical data to make
informed business
decisions.**



DBE & MWBE Certification Assistance

problem



solution

**We are an advocate for the needs of
business, a conduit of information, and
a partner in resolving business
concerns.**

QUESTIONS CAN BE DIRECTED TO THE TAPPAN ZEE TEAM:

Thom Kleiner

Thom.Kleiner@labor.ny.gov
914.997.9540

Steve Wilkinson

Steve.Wilkinson@labor.ny.gov
718.613.3405

Sherry Young

Sherry.Young@labor.ny.gov
845.568.5371



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