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*FINANCE SAWG #5 10/21/09  
PALISADES CENTER MALL*

## *LEARNING FROM OTHER MEGA-PROJECTS*

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*LIKE THE TZB/I-287 CORRIDOR,  
EACH PROJECT IS UNIQUE...*

*...WHAT INSIGHTS  
CAN WE GAIN FROM  
TWO CASE STUDIES?*

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San Francisco – Oakland Bay Bridge,  
East Span (existing)



Source: Flickr

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## TZB Similarities

### Besides looks...

- Heavily traveled connection
- Significant congestion during peak hours
- Must maintain traffic during construction
- Passenger tolls in 2007 were \$4 (charged one dir.)
- In seismic zones across wide, shallow water bodies
- Requires a uniquely engineered crossing
- Complex institutional environment

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## SF-Oakland Bay Bridge Seismic Safety Project

- Bridge = West Span, Yerba Buena Island, East Span
- Project = 7 elements, starting from west approach
- **THIS STUDY: Replacement of East Span**
  - with new bridge of two side-by-side decks  
(5 lanes + shoulders)
  - Includes a new bicycle/pedestrian path
  - Cost estimated at \$5.5 B
  - Construction began 2002



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**San Francisco  
– Oakland  
Bay Bridge**

**MAY 2008**

**(Scheduled  
Opening  
2013)**

Source: Wikipedia  
Author: Breivogel  
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How'd  
they do  
that???

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## Origins

### 1989 Loma Prieta Earthquake

- One segment of East Span collapsed, killing 1
- Collapse of Oakland viaduct, approach to bridge  
killing 42
- 1,300 buildings destroyed, 20,000 damaged
- Total of 62 deaths and 3,757 injuries

East Span repaired that year, seismic retrofits required

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Collapse of  
East Span  
segment  
during 1989  
Loma Prieta  
earthquake

Source: C.E. Meyer,  
U.S. Geological Survey

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## \$ for Seismic Safety

Major CA earthquakes in 1971, 1989, 1994

- 1971 CALTRANS establishes SS Retrofit Program
- 1991 financing seismic projects from motor vehicle fuel tax revenues and other mechanisms
- 1996 Seismic Retrofit Bond Act (@\$2B, \$650M for toll brdgs)

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## More \$ for Seismic Safety

- 1997 authorized \$2.6B for Toll Bridge Seismic Safety Retrofit Program *\*includes \$1B for East Span \**  
( \$1 incr on tolls on 7 state-owned brdgs; addit. State Hwy \$'s)
- 2001 authorized another \$5.1B for TBSSR Program  
*\* mostly for East Span project \**  
(by bonding against future revenues from toll surcharge thru 2038)
- 2005 East Span total budget of \$5.5B approved  
( \$630M in State funds, plus additional toll increase  
to fund locally preferred design concept)

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## Concentration

- 1997 Bay Area Toll Authority (BATA) created
  - Administers \$1 toll surcharge to fund program
  - Share with CALTRANS administration of 7 toll brdgs
  - Programming authority for toll brdgs transferred from California Transportation Commission
- 2005 Bill 144
  - Fully authorizes BATA to manage toll revenues & prgm
  - Funds East Span to max amt thru tolls & State funds
  - Establishes project oversight and control by new Toll Bridge Program Oversight Committee (TBPOC)

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## Current Primary Roles

Caltrans owns and operates the bridges; manages the design consultant and construction contracts

BATA administers programs, allocates toll revenues, funds day-to-day operations and administration of bridges

- Also funds long-term capital improvement and rehab of bridges, including seismic retrofit projects

Bridge Program Oversight Committee (TBPOC)

- independent board, provide oversight and control of TBSSR
- Director of Caltrans, Executive Director of BATA, Executive Director of California Transportation Commission

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## Final Revenue Sources

- @33% from State fuel tax earmarked (1991) for seismic upgrade projects
- @30% from State Seismic Retrofit Revenue Bonds (1996) (debt paid from General Fund – mostly state personal and corporate income taxes and sales taxes)
- @37% from toll surcharges on the 7 Bay Area toll bridges (some paying off \$450M TIFIA loan)

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# Meanwhile...

## What to build?

## At what cost?

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### East Span: Retrofit or Replace?

- After **1989** quake, cost comparison for East Span:
  - Replacing costs \$1B more than retrofitting
  - Yet safer; in long run cheaper, easier to maintain
- **1997** replacement recommended

Senate Bill 60 called for it to be a standard freeway viaduct bridge with a "cable-suspension span" (to the east of Yerba Buena Island).

Design soon modified by regional input, Engineering Panel

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## Not Just Any Bridge

One suggested aesthetic criteria from the City of Oakland in 1997:

The new East Span should be  
a “world-class design”  
capable of “creating  
an inspirational identity  
for Oakland and the East Bay.”

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## East Span Replacement

- CALTRANS commissioned 2 designs to 30% complete for the cable-supported segment
  - Self-anchored suspension (SAS) bridge
  - Cable-stayed bridge
- Inform on seismic performance, cost and aesthetics
- **1998 DEIS Recommended Alternative:**
  - Single tower SAS
  - Two parallel, five-lane roadways
  - Bicycle/pedestrian path
  - Provisions for future inclusion of rail

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## 1998 - 2001

- 3+ yrs to reach Record of Decision (from DEIS)
- Delayed by numerous design challenges:
  - California State Legislature      Governor      Caltrans
  - California Business, Transportation and Housing Agency
  - U.S. Navy      California Transportation Commission
  - Metropolitan Transportation Commission (MTC)
  - Bay Area Tolling Authority (BATA)      City of Oakland
  - City and County of San Francisco

Also involved were the White House, the Army Corps of Engineers, and the Federal Highway Administration.

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## 2002 - 2005

### Procurement delays

- Lack of bids
- Market capacity
- Multiple contracts
- Rising steel costs
- Reconsider redesign options
- Additional funding

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## Leadership Challenges

Impacting 8 yr project design & procurement process:

- 2 Governors, several Mayors
- Turnover of Caltrans staffing on project management
- Multiple transportation entities:  
Federal State Regional City
- Federal "Buy America" requirement
- Cost containment versus aesthetics
- Committed to a really complex design

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## Self Anchoring Suspension Span



Artist's rendering. Source: Caltrans

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## Disputes over SAS

- Unprecedented complexity to meet demanding combination of:
  - environmental
  - seismic and
  - aesthetic requirements
- Cost severely impacted by soaring steel prices
- Early cost-effective options rejected on aesthetics
- Costs continued to soar, then too late to change design

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## Procurement Challenges

- Design-build was not an option in CA
- In 4 contracts, then 13 to increase bidding competition
- Awarded and started construction:
  - 2002 Geofill (site prep) \$8M
  - 2003 Skyway \$1.0B, increased to \$1.3B by 2005
- 2003: SAS Tower Marine Foundation received one bid and was 63% higher than estimated
- Contracting and bidding processes reviewed
- Rebid SAS foundation, awarded in 2004 (\$50M below new estimate)

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## SAS Delayed

- 2004 SAS superstructure (estimate of \$0.8B)
  - One bid: \$1.4B foreign steel, \$1.8B domestic steel
  - Not awarded; re-design options considered
  - Cable-stayed design could save \$600M but risk delays with public support and canceling work in progress
- 2005 compromise reached to proceed with SAS
  - re-bid with enhancements to encourage bidding
- 2006 two bids, winning bid of \$1.4B (\$49M under estimate)



**Skyway  
complete**

**before  
SAS starts  
construction**

Source: Wikipedia  
Author: Breidog  
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## Main Lessons?

- Delays can really impact the project  
*Make good decisions and move on*
- Avoid a really complicated design  
*Unique = significant risk and uncertainty*
- Anticipate potential material cost risks  
*Steel costs can escalate more due to foreign factors*
- Recognize risks to contractors in bid process  
*Provide incentives to enhance competition*

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Any questions  
before the  
2<sup>nd</sup> case study?

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## **“T-REX”**



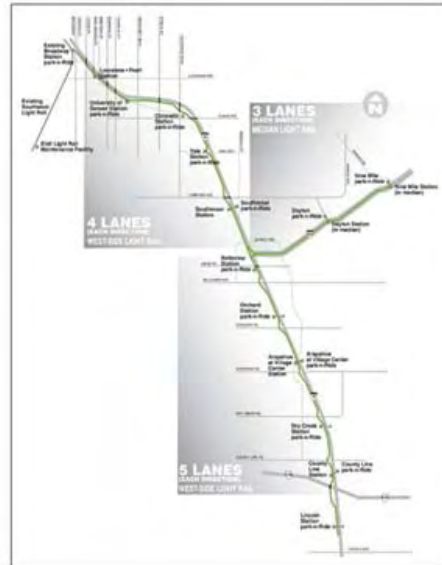
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## **Transportation Expansion (T-REX) Project**

- Denver, Colorado
- Central business district southeast along I-25 Corridor and connection with I-225
- Densely populated and fast-growing
- Address mobility, congestion and safety

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I-25 Corridor  
 and the  
 I-225 Spur



Source: T-REX Project Fact Book

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## T-REX

- Highways
  - expand 16.6 miles
  - reconstruct 8 interchanges
  - replace 13 bridges
- Light Rail
  - extend system 19.7 miles  
thru corridor
  - 13 new stations, maintenance  
facility
- Cost \$1.67 billion (2001 start)  
 (largest surface transportation project undertaken by State of Colorado)

**Extend Light Rail  
to Southeast, with  
13 New Stations**

Source: RTD-TREX Fact Sheet,  
December 2005 and FHWA



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## Project Sponsors & Oversight

- CDOT – Colorado Dept Of Transportation
- RTD – Regional Transportation District (Denver)
- FHWA – Federal Highways Administration
- FTA – Federal Transit Administration

(Simpler than with TZB)

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## Project Origins

- 1970's corridor recognized as needing major highway expansion
- 1992 study: I-25 exceeding design capacity, suggests incorporation of mass transit
- 1995 Major Investment Study (MIS) – final recommendations became core of this project
- 1998 started EIS process – brought attention to questions on project funding and financing

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## 1999: Foundation Building

- legislation approved for innovative financing for T-REX, other highway projects
- CDOT and Denver RTD sign inter-governmental agreement to finance and construct T-REX
- FHWA and FTA sign interagency agreement regarding T-REX responsibilities
- Voters approve separate bond acts for highway and rail portions

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## < 2 Yrs to Start of Construction

- 03/00 - EIS completed,  
Record of Decision (ROD) issued
- 11/00 - \$525 m Full Funding Grant Agrmt (FFGA)  
approved for light rail portion
- 11/00 - Request for Proposals (RFP) issued
- 05/01 - selection of Design-Build Contractor
- 09/01 T-REX groundbreaking

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## 5 Yrs to Construct

- 09/01 groundbreaking
- Late '01 – late '06 construction
- 08/06 final highway alignment opened
- 11/06 new light rail corridor opened



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# How'd they do that???

- 1) Leadership & Legislation
- 2) Innovative Financing
- 3) Procurement Savings
- 4) Unprecedented Partnership

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## LEADERSHIP & LEGISLATION

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## Facing difficult circumstances

Colorado followed “pay-as-you-go” approach

Late 1990's – many major transportation  
projects on hold

Forecasting transportation revenue shortfalls

Resulting in further project delays

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## Created The “7<sup>th</sup> Pot”

- In 1996, Colorado Transportation Commission
- state's 28 highest priority transportation  
projects (includes T-REX)
- placed on an accelerated schedule
- \$100M / yr was dedicated to this program
- Would take 50 years to complete all 28

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## Enhanced The "7<sup>th</sup> Pot"

- In 1997, legislature passed bill
- transfers 10 percent of sales tax revenue  
*(considered to be motor vehicle related)*
- to CDOT – earmarked specifically for the 28  
projects
- Completion date reduces from 50 to 25 years

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## INNOVATIVE FINANCING

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## Funding Dilemma

### Facing:

- T-REX cost at \$1.67B
- Large number of competing projects
- Unpopularity of tax increases

### Approach:

- Address all 28 projects, gain broad public support
- Use bond proceeds, Federal discretionary grants, existing sales taxes, and local funding
- Highway-transit nature of project will require sophisticated and coordinated funding effort

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## A Good Idea At The Time

**No new taxes or tolls!**

Get a Federal Transit Grant

And Pass a Bond Act

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## Debt without taxing

- A) Use GARVEE bonds – which normally commits future Federal Aid to paying off debt service for 15 years
- B) Senate Bill 1: directs to 7<sup>th</sup> Pot a portion of sales and use tax “surplus” receipts (over a threshold amount)
- C) Use “surplus” receipts to pay debt service  
(protect Federal Aid for annual capital needs)

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## November 1999 Bond Act

- Two separate bond acts in general election
- 62% approval for CDOT to sell GARVEE bonds for T-REX and 24 other highway projects
- 66% approval for Denver RTD to issue bonds for rail
- CDOT and RTD then joined to seek further funding  
*(traditionally compete against each other for \$'s)*

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## How Did It Turn Out?

- Worked as planned for a few years
- **“Surplus” dried up** - sales and use dropped below threshold
- With no other revenue source available, CDOT had to use Federal Aid to pay off debt service
- Recurring reduction to CDOT Annual Capital Program
- Recently, “surplus” sales and use mechanism replaced by \$250M/yr from higher motor vehicle fees
- Annual Capital program still not made whole

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## PROCUREMENT SAVINGS

TIME & MONEY

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## Legislation Passed in 1999

To facilitate the T-REX project and allow innovative financing and project delivery for transportation projects across Colorado.

– GARVEE Bonds could be used for transp. projects  
*(Grant Anticipation Revenue Vehicles)*

– Design-build contracts could be awarded on a  
“best value” basis  
*(rather than traditional design-bid-build  
contracts solely on a “low bid” basis)*

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## RFP: Design-Build

- CDOT and RTD chose D-B contracting
- Goals: *accelerated project delivery reduced project cost  
increased innovation more effective risk management  
minimization of owner resources*
- Procurement was based on “best value” and capped  
by \$1.225 B “upset amount” – *maximum amount  
CDOT & RTD were willing to pay a single contractor*
- CDOT and RTD annual funding also limited

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## RFP: Encouraging Innovation

- Certain elements were designed to 70% level to assure specific standards
- Mostly 30% designed to encourage innovations
- Proposers were allowed to suggest alternatives to certain requirements
- 58 changes submitted, 41 approved
- Cost savings ranging from \$500,000 to \$5M

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## Winning Bid

- Proposals from two design-build teams:
  - SECC won with final contract of \$1.18 B and commitment to finish by fall 2006, two years ahead of scheduled completion date
  - Valley Corridor Constructors would have completed by end of 2005, but bid was over “upset amount” by \$146 M

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# UNPRECEDENTED PARTNERSHIP

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## Intergovernmental Cooperation

- CDOT – state highway agency
- RTD – essentially a transit agency
- FHWA – federal highway agency
- FTA – federal transit agency
  
- Forged unique agreements, signed in 1999

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## Aligned on Common Goals

All four agencies agreed on 11/11/99 to:

- Minimize inconvenience to the public
- Meet or beat a total program budget of \$1.67B
- Provide for a quality project
- Meet or beat the schedule to be fully operational by June 30, 2008

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## Public meets Private

- Public-public partnership complemented the PPP with the design-build team
- T-REX Partnering Charter
  - Partnering values: community safety cost  
quality schedule teamwork
  - Associated values against which the success of the project would be measured
  - Rigorous structure of teams, meetings, reports and method for dispute resolution

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# GAINING PERSPECTIVE

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## Keys to Their Success

Regional, multi-modal approach to congestion problem

Statewide public support based on statewide package

Financial planning at EIS stage made a difference

Early quantification of funding shortfalls and possible  
sources provided credibility for funding request

Intergovernmental partnership led to public confidence

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## QUICK SUMMARY ON APPLYING THOSE LESSONS TO TZB

## THEN QUESTIONS ON THE ENTIRE PRESENTATION

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### Both projects...

- Active public outreach, achieved public support
- Had extensive Federal involvement (policy more than \$)
- Required a new organizational structure  
(new toll authority, intergovernmental partnerships)
- Required new revenues / innovative financing
- Made critical innovations with procurement

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## For the TZB/I-287 Project

- Active public outreach through 5 SAWG's and other
- Established and expanding upon intergovernmental partnering relationships
- Looking for an optimal mix of
  - organizational and institutional arrangements
  - innovative financing and procurement for different phases of project
- Recognizing/anticipating that innovative solutions would need statutory authority and public staff to manage/oversee
- Broad based public support will be critical

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## QUESTIONS INSIGHTS COMMENTS

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THANK YOU FOR  
PARTICIPATING  
IN THIS  
WORKING GROUP!