

# Stakeholders Advisory Working Group FINANCE July 7, 2009











## What are SAWG's?

- 5 Stakeholder Advisory Working Groups (SAWGs):
  - Traffic and Transit

- Environmental

- Land Use

- Bridge Design

- Finance
- Small hands-on groups from public, private, and non profit sectors
- Forum for exchange of information, discussion of issues, and solicitation of feedback the project team will take into consideration









## SAWG Member Responsibilities

- X hours/month attending working group sessions
- No specialized knowledge necessary—technical information to be presented in layman terms
- Interest and commitment to participate in meetings
- Speak up and participate in meeting discussions
- If you represent an organization, keep it informed of SAWG information and give us its feedback









## **Description of SAWG's**

- Workshop-style sessions will explore technical details of the project
- Team representatives will aid in discussions
- Each group is a work in progress
- Overlap between topics is expected







### Etc.

#### Role of Facilitator

- Encourage full participation
- Promote understanding of the project
- Maintain meeting rules of engagement
- Focus meeting discussions

#### Frequency of Meetings

- TBD
- Start time 6:00 pm
- Location alternates between counties







### **Project Study Status**

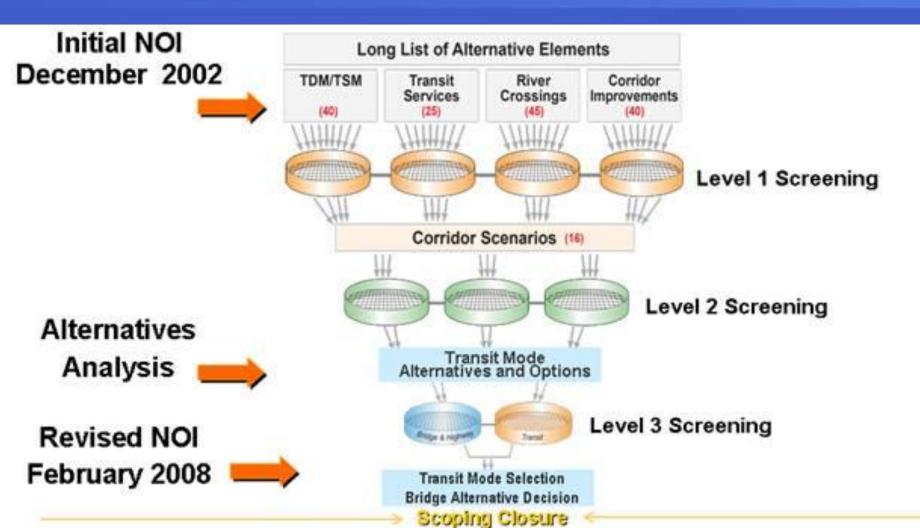
- Scoping Meetings (January 2003)
- Scoping Update Meetings (February 2008)
- Public Information Meetings (October 2008)
- Scoping Closure (May 2009)







### **Alternatives Analysis Process**









## Four Reports Document Scoping Process

Scoping Summary Report

Scoping Comments Report

Transit Mode Selection Report

 Alternatives Analysis for Bridge Rehabilitation and Replacement Report



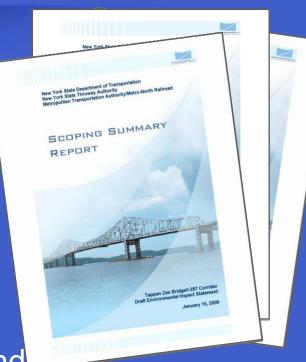






## **Scoping Summary Report**

- Presents project purpose and need
- Describes public outreach program
- Presents summary of public comments
- Affirms September '08 Recommendations
- Describes alternatives evaluated in the DEIS
- Presents the scope of environmental and transportation studies for the DEIS







## **Scoping Comments Report**

- Provides individual responses to public comments
  - January 2003 Scoping Meetings
  - February 2008 Scoping Update Meetings
  - October 2008 Public Information Meetings
- Summarizes comments by category in a detailed matrix format
- Appendix includes copies of all comments received







## **Transit Mode Selection Report**









# Alternatives Analysis for Bridge Rehabilitation and Replacement Report









#### **Transit Mode Recommendation**

- Develop and Analyze:
  - Full-Corridor Bus Rapid Transit for intra and inter county markets
  - Commuter Rail from Orange / Rockland to Grand Central Terminal
- Begin Tier 2 Transit DEIS upon conclusion of this study
- Implement Full-Corridor BRT in most expedient manner
- CRT advances as circumstances and finances dictate









#### **Bridge Recommendation**

#### Replacement of Tappan Zee Bridge

- Rehabilitation of existing bridge in-kind is not viable
- Rehabilitation options require extensive new work
- Rehabilitation options retain serious vulnerabilities
- Replacement options have high life cycle (150 yrs)









## **DEIS Alternatives**

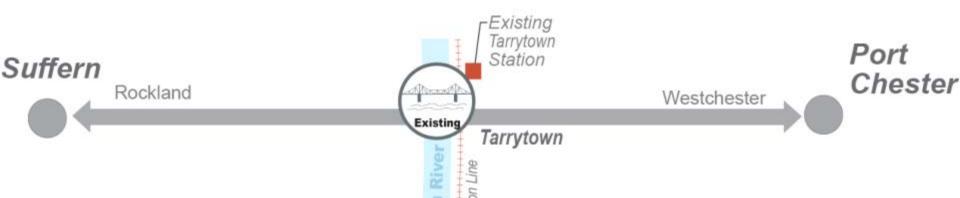








## No Build











## **BRT Travel Ways**

#### Busway

- Dedicated barrier-separated lanes
- No mixed traffic



- BRT lanes shared with HOV vehicles
- Bus Lanes
  - Dedicated in-street lanes
  - No mixed traffic
  - Signal prioritization







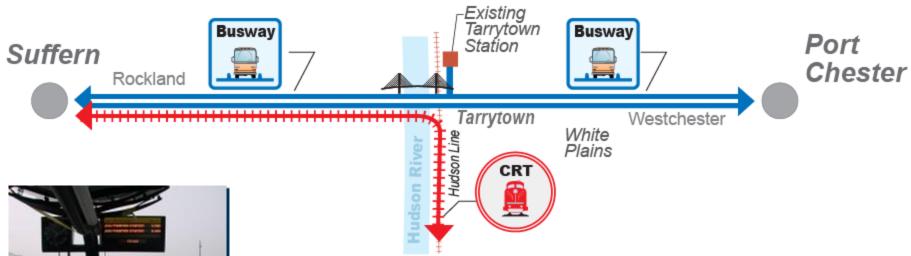








## Busway in Rockland Busway in Westchester Rockland CRT

















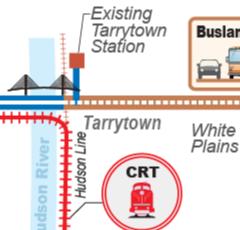


Busway

#### **Busway in Rockland Bus Lanes in Westchester CRT in Rockland**

**Buslanes** 













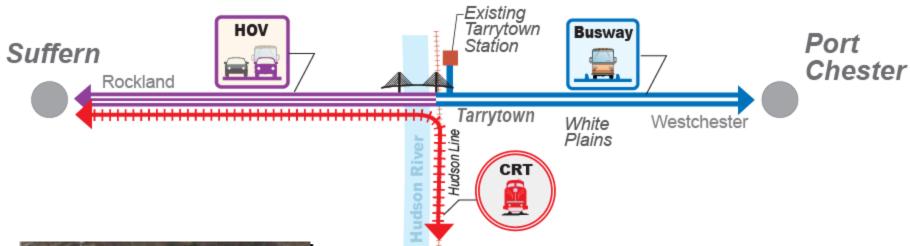








#### HOV Lanes in Rockland Busway in Westchester CRT in Rockland











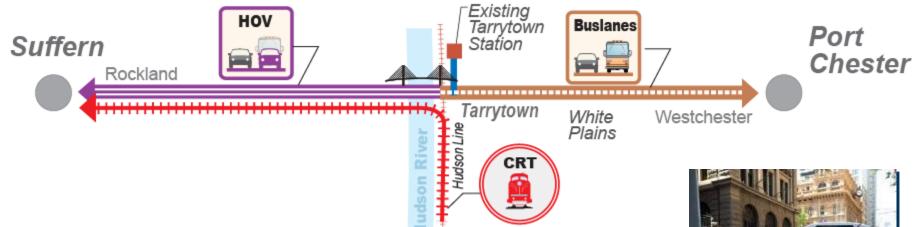


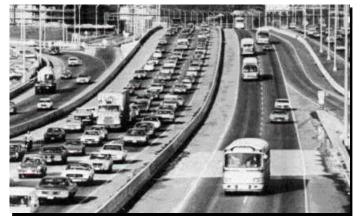






## HOV Lanes in Rockland Bus Lanes in Westchester CRT in Rockland













## Transit-Oriented Development Training

- Pilot program initiated to assist communities.
- Training includes fundamentals, site-specific contextual education and meaningful information.
- Collaboration with Westchester and Rockland Counties developing program content.
- Next steps:
  - Outreach to municipalities
  - Select sites for detailed analysis
  - Training sessions in the Fall.









## **Project Schedule**

#### Financial Plan - Step 1 Financial Plan - Step 2 **Environmental Study** Environmental Study **Environmental Study** S1 - Issue Scoping Summary Report F1 - Begin Work S4 - Issue DEIS/Open House F6 - Emerging Financial Plan S6 - Issue FEIS S2 - Begin TOD Training Initiative F2 - Approved Management Plan S5 - DEIS Public Hearings F7 - Enhanced Financial Plan S7 - Record of Decision S3 - Open House F3 - Preliminary Review F4 - Draft Core Strategies F5 - Final Core Strategies 2009 2010 2011 Q3 Q4 Q2 Q3 Q4 Q1 Q2 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun S1 S2 **S3 S5 S6 S7**

**MILESTONES** 

- Bridge Highway Design
- Bridge Construction
- Tier 2 Transit Study

2011 – 2013

2013 - 2017

2011 – 2013









## **NYSDOT Finance Team**

NYSDOT: Philip Ferguson, Finance Manager

Susan Kugler, Dir. Fin. Policy Bureau

NYSTA: John Bryan

Metro-North: Joe Pasanello

MTA: William Wheeler





## **Finance Study Status**

#### **Bottom line:**

- Completed the Preliminary Studies
- Hired a Financial Advisor
- Started our in-depth work
- Engaging local stakeholders







### Foundational Work

### Preliminary Financial Studies

- How much \$ is needed and where will it come from?
- What has worked elsewhere? <- case studies</li>
- Unprecedented costs
  - Starting with 6 possible project designs
- No Funding Identified in Agency Budgets
  - Long term financing likely
  - How to calculate new revenue sources?
  - Transit AND highways challenge for project financing









#### **Foundational Work**

### Winter / Spring 2008

#### Project still evolving:

- 2 more replacement options
- decision to proceed with two tier process
- "Transit Ready Bridge" and Highways first

Early findings of study revealing challenges ahead









## **Early findings**

#### Financial assessment

- Magnitude of gap beyond traditional financing

#### Case studies

- Complexities of successful mega-projects
- Solutions are custom to each project
- Sophisticated financing tools
- Reaching a politically and publicly supported solution
- Critical to have an experienced Financial Advisor









## RFP for Financial Advisor

### Five year contract

- Propose financing plan for entire project
- Support process of plan approval
- Then technically implement the solution
- Write the FHWA Major Projects Financial Plan

#### Conflict of Interest clause

- Assure we have an unbiased advisor
- Cannot participate in transactions from this contract









### **Financial Advisor Team**

## Merrill Lynch, Pierce, Fenner & Smith, Incorporated

**Loop Capital** 

Winston & Strawn LLP









## Fall 2008 Breakthroughs

Economic downturn, revenue shortfalls with severe budget impact on all agencies

#### Moving project forward >>

- Transit Mode and Bridge Recommendations
- Preliminary Financial Studies, Phase I Report
- FHWA approval to use Federal earmark for FA work
- Jan 2009 FA contract approved 5 yrs, funded for 1st yr







## **Detailed Study Begins**

### Spring 2009

#### Develop "Step 1 Management Plan"

- Learn from turbulent economy
- Be adaptable up to when we need the \$ in place
- When do we need "the answer"?







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2011 – 2013

2013 - 2017

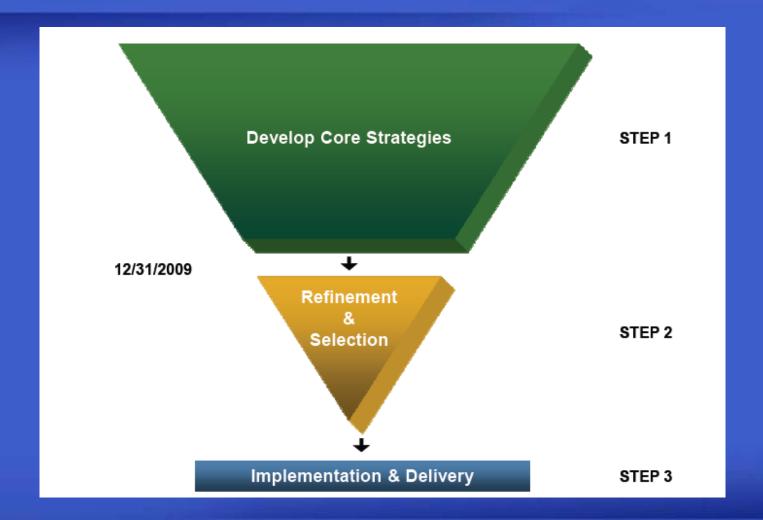
2011 – 2013







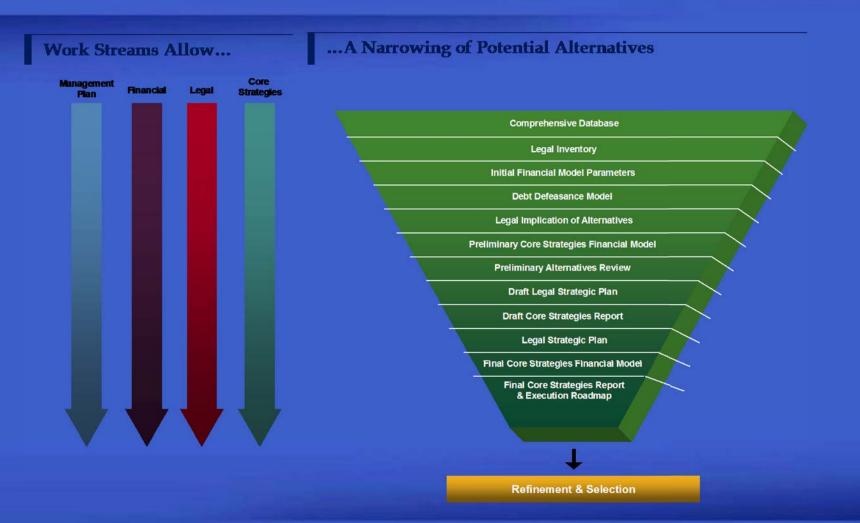
## **Finance Study**







## Finance Study Step 1

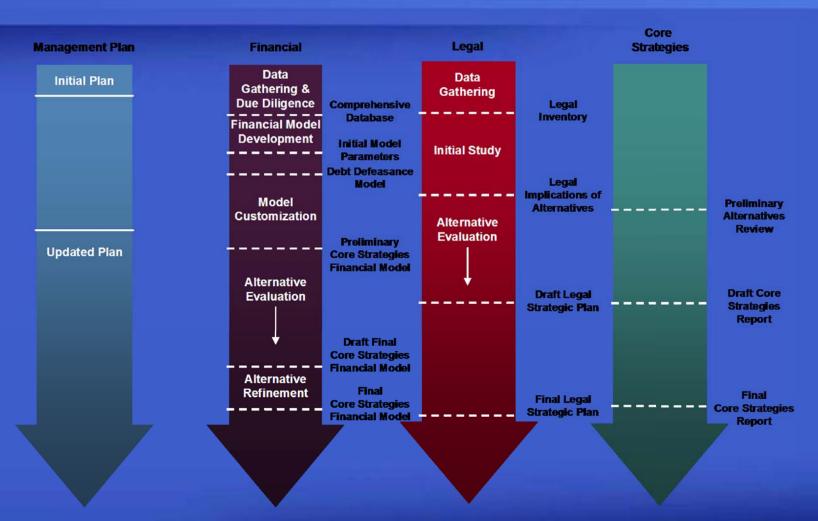








## **Step 1 Work Streams**









### Early Summer, 2009

- Comprehensive Database
- Initial Financing Model Parameters
- Legal Inventory
- Debt Defeasance Model







#### **Comprehensive Database**

What data is needed vs what is available

- What costs? capital, maintenance, operations, eqpmt
- How far into the future? 99 years
- Geographic limits? Bridge, corridor, region, state?
- Revenues what "new sources" are possible?

Identify gaps – use assumptions, gain traction in Step 1

- list what may need supplemental work in Step 2









#### **Initial Financing Model Parameters**

Build a tool that makes sense out of LOTS of data and assumptions

Provides "sensitivity" – reveals the extent of the fiscal impact when changing variables (different scenarios)

Agree on the design and approach









#### **Legal Inventory**

Throw the net wide on financing ideas – what laws and other legal issues MIGHT come into play?

Accumulated a long list of legislation and other legal documents

Comprehensive and can be added to as necessary









#### **Debt Defeasance Model**

TZB is part of the Thruway system

General Resolution "Covenants" – All Thruway revenues pledged to all Thruway Bonds, terms & conditions for issuing additional bonds

"Defeasance" pay bondholders such that a different financing approach for TZB could be implemented

Calculate administrative cost to defease all bonds Detail legal conclusions requiring defeasance









### Late Summer, 2009

- Preliminary Core Strategies Financing Model
- Legal Implications of Alternatives
- Preliminary Alternatives Review
- Updated Step 1 Management Plan







#### **Preliminary Core Strategies Financing Model**

Settled on raw data and how it can be used, assumptions and formulas

Can start calculating and testing out possible scenarios

"Output" reports to be developed with Core Strategies









#### **Legal Implications of Alternatives**

Describes legal and/or legislative challenges to implementing a range of financing approaches

Opportunities, hurdles, and impediments

Some sense of what it will take to implement









#### **Preliminary Alternatives Review**

- Summarizing the findings of what has been explored
- Different funding alternatives, ownership structures and operating models
- Pros and cons, potential financial effects
- Legal hurdles

Begin to narrow possible solutions to most promising









#### **Updated Step 1 Management Plan**

Take stock of the work to date and adjust the Step 1 Management Plan if it is appropriate







Fall, 2009

- Draft Core Strategies Financing Model
- Draft Legal Strategic Plan
- Draft Core Strategies Report







#### **Draft Core Strategies Financing Model**

- Provide sensitivity analyses to test various scenarios
- Differentiate between highway and transit costs
- Contain preliminary traffic, revenue and other data inputs

Noting limits on currently available data.

Model would be enhanced by refined data in Step 2.









#### **Draft Legal Strategic Plan**

- Implications of combining and organizing selected alternatives into Core Strategies
- Outline legal changes required
- Suggestions for legislation & documentation







#### **Draft Core Strategies Report**

- Describe what led to the Draft Core Strategies
- Comparisons along legal, financial and policy lines
- Focus subsequent work
- Identify additional work







### Early 2010

- Final Core Strategies Financing Model
- Final Legal Strategic Plan
- Final Core Strategies Report







#### Final Core Strategies Financing Model

Incorporates all data elements, assumptions, tools to perform the analyses for the Final Core Strategies

More customized sensitivity analysis

Outputs: graphic and chart comparisons







#### Final Legal Strategic Plan

Legal implications of each Core Strategy to examine further in Step 2

Statutory and other legal issues to address in order to execute these approaches









#### Final Core Strategies Report

- Present the most promising financial structures
- Provide framework for precise analysis in Step 2
- Relation to policy goals
- Legal and other actions required

Sets the stage for the more rigorous analysis on a focused list of approaches in Step 2









### **Next Steps**

Scope and Negotiations for Steps 2 and 3

Data refinement / supplemental analysis
Other actions identified in Step 1

Building support for proposed strategies





